1. **NOTICE OF REQUEST FOR PROPOSALS FOR FOOD MANAGEMENT SERVICES**

The Local Educational Agency is accepting written food service proposals from qualified food service management companies (FSMCs) to provide food services according to Local Education Agency (LEA) specifications.

Obtain detailed specifications from and file proposals with:

Name, Title, Department Name

LEA Name

LEA Address

City, AK Zip Code

Phone (xxx) xxx-xxxx

Sealed proposals must be received no later than Time Date. Proposals received after scheduled closing cannot be considered.

The LEA reserves the right to accept any proposal which it deems most favorable to its interests. It also reserves the right to waive any informalities and irregularities and reject any and/or all proposals or any portion of any proposal submitted which in their opinion is not in the best interest of the LEA.

A pre-bid conference will be held on Date Time at the address listed above. Each FSMC is limited to a maximum of two representatives. Attendance at the pre-bid conference is strongly recommended if you wish to submit a proposal. The purpose of this conference is to answer questions related to our food service program.

No bidder may withdraw or alter his proposal after the time set for opening thereof, unless award of contract is delayed for a period of more than forty-five (45) days from the date of opening.

**II. TERMS AND CONDITIONS**

**A. INTRODUCTION**

Pursuant to state and federal law, an individual school LEA participating in the National School Lunch Program, School Breakfast Program, and/or other Child Nutrition Programs may contract with a FSMC to operate eligible school food services. The Office of Child Nutrition Programs (CNP) is responsible for administering all USDA Nutrition Programs.

The RFP is intended to provide FSMCs with the opportunity to present their qualifications and approach clearly and succinctly, while providing the LEA with comparable information from each contractor.

**B. TIMELINE**

**Proposed Schedule: *Double click on table to open schedule. Enter dates on white spaces only.***



If necessary, either the LEA or CNP may revise the above dates.

**C. GENERAL INFORMATION**

The LEA reserves the right to:

1. Amend the RFP.
2. Extend the deadline for submitting proposals.
3. Decide whether a proposal does or does not substantially comply with the requirements of this RFP.
4. Waive any minor irregularity, informality, or nonconformance with this RFP.
5. Obtain or provide references to other public agencies, upon request, regarding the contractor’s past performance.
6. At any time prior to the contract execution (including after announcement of the successful contractor):
   1. To reject any proposal that fails to substantially comply with all prescribed RFP requirements and procedures.
   2. To reject all proposals received and cancel this RFP if there is good cause to do so and it is in the best interests of the LEA.

**ALL CONTRACTORS WHO SUBMIT A RESPONSE TO THIS RFP UNDERSTAND AND AGREE THAT the LEA IS NOT OBLIGATED TO AWARD A CONTRACT NOR HAVE ANY FINANCIAL OBLIGATION TO ANY CONTRACTOR. IN ADDITION, EACH CONTRACTOR UNDERSTANDS AND AGREES THAT THE LEA IS NOT RESPONSIBLE FOR ANY COSTS INCURRED IN SUBMITTING A RESPONSE TO THIS RFP.**

**D. ADDENDUM**

If any part of this RFP is amended, an addendum will be provided to all contractors who received the initial RFP. Once the proposal due date has passed, addenda will be provided to all contractors who submitted a proposal.

**E. SUBMISSION OF PROPOSALS**

Each contractor must comply with the following requirements for preparing and submitting proposals. The LEA reserves the right to eliminate from consideration any FSMC proposal that does not comply with the following guidelines:

1. Proposal must be submitted in the name of the legal entity registered with the State’s Office to do business in the State of Alaska or as an independent contractor.
2. Proposal and price information must be submitted only on white, letter-size paper.
3. Proposal shall be typed but without expensive art work, unusual printing, or other material not essential to the utility and clarity of the proposal.
4. Proposal should have a title page listing all contact information.
5. [Select # of copies] copies of the proposal must be submitted in sealed packages or envelopes. All packages or envelopes must be marked clearly with “RFP--School Food Service,” along with the date and time for opening.
6. At least one copy of the proposal must bear an original date and signature by the contractor or a legally authorized representative.
7. The LEA will not accept oral, electronic or facsimile proposals.
8. Each proposal, including pricing information, must be received by [enter date]. Late proposals or modifications will not be accepted.

**F. ACCEPTANCE OF CONTRACTUAL REQUIREMENTS**

Contractor must include in their cover letter a statement accepting all terms and conditions included herein.

**G. PROPOSAL COSTS**

The contractor shall bear all costs, directly or indirectly related to preparing a proposal, presentations, supplements, and/or clarifying a bid as required by the LEA.

**H. PUBLIC RECORDS**

This RFP and one copy of each proposal received in response to it, together with copies of all documents pertaining to the award of a contract, shall be kept by the LEA and made part of a file or record, which shall be open to public inspection. If a proposal contains any information that is considered a trade secret, the LEA, upon written request by the contractor, shall exempt from public inspection and copying such proprietary data, trade secrets, or other information contained in the bidder’s proposal that relate to the bidder’s unique methods of conducting business or of determining prices or premium rates to be charged for services under terms of the proposal Each sheet of such information shall be marked with the following caption:

“This data constitutes a trade secret and shall not be disclosed except in accordance with the Alaska State Public Records Laws.”

Sheets containing trade secret information must not contain any non-trade secret material. A violation of this requirement shall result in the entire sheet being subject to public disclosure. The LEA will not be held liable in the disclosure of trade secret material, especially when it is not properly marked or separated from non-trade secret material.

**I. INVESTIGATION OF REFERENCES**

The LEA reserves the right to investigate any contractor’s references and past performance with respect to its successful completion of similar projects, compliance with contractual obligations and specifications, and lawful payments to suppliers, contractors, and workers. The LEA may postpone awarding or executing the contract until the investigation is completed. The LEA reserves the right to reject any or all proposals at any time prior to the execution of a contract.

**PROPOSAL MEETING AND SITE VISIT**

The scheduled proposal meeting and site visit is a contractor’s only opportunity to visit the sites. Contractors may contact the LEA to schedule site visits. Information provided as a result of contractor questions at the meeting will be distributed to all contractors as addenda.

1. **PROPOSAL EVALUATION PLAN**

The LEA shall thoroughly review and subject proposals to an impartial evaluation. The LEA shall prepare an evaluation plan prior to the receipt of any proposals. The plan shall include:

1. Information on the evaluation team – the size, the expertise needed and the names of team members.
2. Scoring system – used to evaluate the proposals. This would include the standards to be applied, the relative ranking of each standard, and how the score will be calculated, i.e., the sum of the individual team scores or an average of the total team score.

|  |  |  |
| --- | --- | --- |
| Rating  System | Factor  Number | Factor Description |
| 50 | 1 | Financial pro forma; proposed amount of the management fee; projected overall program financial results. |
| 40 | 2 | 21-day cycle elementary menu and proposed program for middle and high school. |
| 30 | 3 | FSMC (Contractor) experience, ability, responsibility and work record in management of school food service programs. |
| 20 | 4 | References of present and prior school food service contracts in the State of Alaska. |
| 15 | 5 | Nutritional marketing, communication plan, and menu planning option. |
| 15 | 6 | Employee training and development plan. |
| 10 | 7 | Purchasing specification and purchasing power. |
| 10 | 8 | Support for clean preparation areas and safe food. |
| 5 | 9 | FSMC's (Contractor’s) accounting and reporting system. |
| 5 | 10 | FSMC's (Contractor’s) proposed on-site supervisor. |
| 200 |  | Total Points |

1. Ancillary materials – includes development of scoring sheets, composite scoring forms, and any other forms or letters that may be needed. The scoring sheets should contain the evaluation criteria, standards to be applied, scoring columns, and room for comments.

The individuals who will be evaluating the proposals should have sufficient knowledge of the goals of the LEA, experience in school food service or congregate feeding, financial management experience (of food service, if possible), and experience in evaluating proposals.

1. **POST-SELECTION REVIEW**

Competing contractors shall be notified in writing of the selection of the apparent successful contractor and afterwards, shall be given seven (7) calendar days to review the RFP file and evaluation report at the LEA office. Any questions or concerns about the selection process must be in writing and must be delivered to:

Name*,* address *and* email *of LEA official*

The LEA will promptly respond to contractor questions or concerns. The decisions of the LEA are final.

The LEA will provide a 30 calendar day Appeal.

**III. REQUIRED MATERIALS CONSTITUTING A**

**RESPONSIVE PROPOSAL**

1. **MANDATORY ITEMS**

ITEMS 1–14 ARE TO BE SUBMITTED WITH ALL PROPOSALS. PROPOSALS NOT CONTAINING ALL APPLICABLE ITEMS WILL BE REJECTED.

1. **Cover Letter.** TheContractor must submit a cover letter, which contains a brief explanation of the features of the proposal. The Contractor must include the email address, telephone and facsimile numbers of an authorized representative of the FSMC. The cover letter should acknowledge receipt of any amendments or modifications to the RFP. Include the **General Information** form with cover letter.
2. **Completed Certificate of Independent Price Determination (Appendix A).**
3. **Certificate of Suspension and Debarment (Appendix B).**
4. **Certification of Clean Air and Water (Appendix C).**
5. **Certification Regarding Lobbying (Appendix D).**
6. **Financial Terms.** Complete as to all price terms, methods of determining costs, rebates, methods of allocating expenses, and all formulas for computing fixed price per meal rate. This shall include FSMC estimates of the number of school days, number of students, number of NSLP, SBP, and SFSP meals and meal equivalents anticipated for the term of the contract.

Meal Equivalent Defined. For fixed price per meal purposes, the number of meal equivalents shall be determined by dividing the total of all food sales except reimbursable meal and snack sales (including sales of adult meals, a la carte meals, snack bar, catering, conference, and any other function sales) by the current USDA free lunch meal reimbursement rate, plus USDA commodity foods value, to determine the meal equivalency rate. The basis for computing meal equivalency shall comply with federal regulation 7 CFR 210.16 (c) and be fully described by the FSMC. SFSP program meals cannot be included in the meal equivalent calculations. These programs require separate accountability.

Taxes, whether state or federal, SHALL NOT be included in the proposal. The LEA is exempt from federal excise taxes. City sales tax, when applicable, should be added as a separate item on invoices only, not to be included in the proposal.

1. **Menu Cycle.** For the purposes of this RFP all FSMCs are required to use the 21-day cycle menu provided in [Appendix]. The menu cycle shall be used as a standard for determining average cost per meal. The menu shall be adhered to for the first 21 days of meal service, and changes thereafter may be made upon approval of the LEA. Any changes must equal or exceed the choice selection, quality, grades, and specifications contained in the original menu cycle.

**Please note:** ALL menus must be certified by CNP prior to use and meet all USDA’s Meal Pattern requirements. USDA Certification worksheets may be used if an LEA doesn’t have their own nutrient analysis software, these worksheets may be submitted to CNP via email along with the menu that matches them. You may find these worksheets at: <http://www.fns.usda.gov/school-meals/certification-compliance>

1. **Program Information.** Interested contractors are required to utilize the participation levels, meal prices, federal reimbursements, and state reimbursements as detailed below. The program information will allow the LEA to compare proposals from the various contractors. ***Double click on the table to open it.***



**NSLP and SBP Reimbursement Rates:**

\* For all meals served.

**SFSP Reimbursement Rates:**



1. **Schools to be served.** List the individual named schools and sites within the jurisdiction of the LEA that the FSMC proposes to serve in the contract and any vended meal contracts that may apply. ***Double click on the table to open it.***



**Notes:**

\* Indicates method of service:

Base – The base kitchen prepares food for itself and other sites.

Satellite – The site receives food which was prepared at a base kitchen.

1. **Other facilities to be served.** List the child care centers and/or Head Start programs within the jurisdiction of the LEA or operating independent of the LEA but purchasing meals from the LEA, and number of meals to be provided for child care center(s) and/or Head Start programs either operated by the LEA or operated independent of the LEA that the FSMC proposes to serve.
2. **Management Services.** Provide a descriptive narrative of the services provided in each of the following areas. Limit your response to pertinent information. The LEA is not interested in receiving marketing material, reports, or other extraneous information.
3. Employee staffing, training and development plan.
4. Procurement and sustainability.
5. Community involvement and communications plan.
6. Depth of management and support resources.
7. Nutritional and wellness awareness programs.
8. Food service experience with other LEAs.
9. **Performance Bond.** The interested contractor must be willing to provide a performance bond based on the full amount of the pro forma statement should the contract be awarded. A statement from an acceptable bonding or surety company must be included with the submittal data. Acceptable bonding company will have a Best's rating of "A" or better and must be licensed to conduct business in the state of Alaska.

The contractor shall, within ten (10) calendar days after receipt of the prepared contract and before commencing the work hereunder, furnish a corporate performance bond as described above. The contract shall not be binding until such bond is so furnished and approved by the LEA; and, if not so furnished within ten (10) days, the LEA may, at its option, determine that the contractor has abandoned the contract.

1. **Certificate of Insurance.** Contractor shall maintain, as a direct cost of operation, the following minimum insurance coverage while performing services hereunder. The policy(s) will provide for at least thirty (30) days written notice of cancellation or material alteration of coverage to be given to the LEA. The LEA shall receive, on the effective date of the Contract, a certificate(s) of insurance verifying the coverage and naming the LEA as co-insured.
2. Comprehensive General Liability with Bodily Injury and Property Damage limit of $1,000,000 per occurrence/aggregate. This will include coverage for all premises, Contractual Liability, Personal Injury Liability, and Products/Completed Operation Liability.
3. Worker's Compensation insurance to cover the FSMC’s employees.

**IV. SCOPE OF WORK**

1. **OVERVIEW OF FOOD SERVICE**
2. **Scale.** The LEA employs # people and provides food service to approximately

# children at # sites, including # schools**,** # SFSP feeding sites**,** # SMP sites**,** # FFVP feeding sites, #Afterschool At-Risk feeding sites, and # child care centers or Head Start programs.

The contractor will provide reimbursable meals each day school is in session. “Reimbursable meals" are defined as those lunches and breakfasts or snacks that qualify for USDA reimbursement. Proposals should be based on the number of serving days for lunch and breakfast for all levels. The following estimated meal counts and meal equivalents budget shall be used by all contractors to construct the financial pro forma:

***Double click on the below table and******enter the LEA # only from the drop down list****.*



1. **Responsibilities.** The responsibilities of the food service department include the following:
2. Preparing and serving meals and meal supplements (snacks) to students, and participants in Program, Program, Program, Program and Program. *LEA should list all applicable programs with specificity and in particular those programs identified in LEA’s RFP, which may include the National School Lunch Program (NSLP), the School Breakfast Program (SBP), the Special Milk Program (SMP), the After School Snack Program (ASSP), the Summer Food Service Program (SFSP), the Fresh Fruit and Vegetable Program (FFVP), Special Milk Program (SMP), and the a la carte food service.*
3. Preparing and serving meals to staff, parent organizations, and for some scheduled events (conferences, business partnerships, etc.), whether in or out of the LEA.
4. Maintaining reasonable, competitive meal and a la carte prices in the program as approved by the school board.
5. Maintaining a stable, well-trained, and supportive food service staff.
6. Purchasing, maintaining, and repairing all equipment used in the kitchen.
7. Maintaining all kitchen areas and working environments in a safe and sanitary condition.
8. Complying with all health/food code requirements including blood pathogen training, safety, and sanitation requirements.
9. Maintaining full and complete program, financial and inventory records sufficient to meet federal and state requirements and in accordance with generally accepted accounting principles.
10. **Contract Period.** The initial contract period shall commence on [Date] or date of award, whichever is later, and end on [Date]. The contract may be renewed at LEA option for up to four additional one-year periods as allowed by federal and state regulations. The total contract period cannot extend beyond [Date]. An addendum, approved by both parties, may be used to make minor modifications to this contract. Minor modifications do not substantially change the scope of the contract.
11. **Termination of Contract.** Either party may terminate the contract during any year by giving 60 days written notice to the other party of its intention to terminate the contract. Further, the Contractor and LEA shall each to the other provide written notice, 60 days prior to the annual renewal date, of their intent to renew the contract.

Termination for Cause**:** If either party fails to comply with any of the obligations required of it in this agreement the injured party may give a written notice of Termination. Following receipt of written notice the contract will be terminated in sixty (60) days. In the event of termination, the LEA will not be obligated to compensate the Contractor for any work undertaken. The Contractor shall be liable for any damages incurred by the LEA due to non-compliance.

1. **Financial Requirements.** The food service department will run on a breakeven basis so as to be self-supporting. This includes direct and indirect costs allowed by the LEA as cost of operating the food service department.
2. **Management Goals.** The food service department will provide nutritious, high-quality meals and snacks to students and participants in Program, Program, Program, Program and Program *(remove those that do not apply)*; accommodate special diets where medically necessary, and provide occasional catered food services.
3. **Schools and other facilities served.**  The food service department provides regular food service at sites, and occasional service at other sites as requested or required. See Appendix for the list.

*Provide specific information, as applicable at* Appendix

1. **Food Service Office and Staff.** The food service office is located at \_\_\_\_\_\_\_\_\_.
2. **National School Lunch and School Breakfast Programs.** Traditional Food-Based menu planning is used at all sites for lunch and breakfast. Provide meal count and menu production records as required by NSLP/SBP regulations.
3. **Summer Food Service and Seamless Summer Option.**  The LEA provides summer meals under the SFSP. The menu planning option used is the same as NSLP [The SFSP meal pattern is used]. Provide meal count and menu records as required by SFSP regulations. Meals may be vended only and no program administration costs shall be included in the fixed price for this program.
4. **Fresh Fruit and Vegetable Program.** In the event that FSMC provides management services for the Fresh Fruit and Vegetable Program (FFVP) at any of LEA’s food service locations, LEA and FSMC agree to operate the FFVP in accordance with the requirements of Section 19 of the National School Lunch Act, all applicable regulations and policies, and the FFVP Handbook for Schools. LEA and FSMC further agree that not more than ten percent (10%) of the total funds awarded to the school and/or schools for operation of the FFVP may be used for administrative expenses.
5. **DESCRIPTION OF RESPONSIBILITIES OF CONTRACTOR**
6. **General.** The contractor selected pursuant to this request for proposals will manage/supervise the LEA’s food service department. The food service department must be managed so as to efficiently and effectively fulfill the responsibilities described, and so as to achieve the Management Goal and Financial Requirements described in Section IV, 1B and 1D above.
7. **Financial Guarantee.** The food service department shall be managed so as to be self-supporting. The total of all direct operating costs (including food, supplies, wages, benefits, maintenance fees, management company fees, and other direct) and indirect direct costs must not exceed total program revenues (including sales and reimbursement under federal programs). If the program experiences operating losses, the FSMC shall be required to reimburse the LEA in an amount commensurate with the variance of those costs that are within the control of the FSMC.
8. **OSHA and WISHA Requirements.** Contractor agrees to comply with conditions of the Federal Occupational Safety and Health Act of 1972 (OSHA). Contractor further agrees to indemnify and hold harmless the LEA from all damages assessed the LEA as a result of contractor’s failure to comply with the acts and standards thereunder and for the failure of the items furnished under this order to so comply.
9. **State and Federal Regulations.**
10. All services offered under this proposal shall be in accordance with all applicable local, state, and federal laws and regulations regarding, but not limited to, equal opportunity employment, prevailing wages, overtime compensation, licensing and training of contractor’s employees, sanitation, and quality and quantity of materials supplied.
11. Contractor must sign and comply with the terms of the contract requirements. Failure to sign this contract shall be cause for rejecting proposals.
12. The proposal and contract offered must comply with all federal and state requirements pertaining to the National School Lunch Program (NSLP), School Breakfast Program (SBP), Summer Food Service Program (SFSP), Seamless Summer Feeding Program (SP), Special Milk Program (SMP) and Fresh Fruit and Vegetable Program (FFVP) (7 CFR Parts 210, 215, 220, 225, 250, 3015, 3017, 3018, OMB Circular No. A-102, Attachment O, and the Fresh Fruit and Vegetable Handbook for Schools).
13. The contractor must comply with Section 306 of the Clean Air Act, Section 508 of the Clean Water Act, Energy Policy and Conservation Act, Executive Order 11738 and EPA regulations. Violations will be reported by Federal Nutrition Services (FNS). FSMC will not utilize a facility listed on the EPA List of Violating Facilities.
14. If the LEA’s food service operations were previously performed by classified school employees, the contractor agrees that health and other benefits will be similar to those provided for school employees who would otherwise perform the work.
15. The LEA shall maintain approval and signatory responsibility for free and reduced-price meals and free milk in accordance with 7 CFR Part 245. Such responsibilities include the approval of applications for such meals and/or milk, conduct of any hearings related to such determinations and verification of applications for free and reduced-price meals.
16. The contractor must comply with 7 CFR Parts 210 and 235 Professional Standards for Local School Nutrition Programs Personnel as required by the Healthy, Hunger-Free Kids Act of 2010.
17. **Use of Donated Foods.** 
    1. The FSMC shall credit the LEA for the value of all donated food, entitlement and bonus, received for use in meal service in the school year, including the value of donated foods in processed end products.
    2. The FSMC shall list on the invoice for the period, the value of commodities received, and deduct the amount of value from the total owed by LEA for the meals/meal equivalents served.
    3. The value of commodities for entitlement and bonus is the average USDA purchase price as listed by CNP. For processed commodities it is the processing agreement value.
    4. The FSMC shall be responsible for ordering and selecting USDA donated foods in coordination with the LEA; the storage and management of the donated foods; procuring processed end products on behalf of the LEA; and payment of processing fees or submittal of refund requests on behalf of the LEA or remittance of funds for the value of donated foods in processed end products to the LEA in accordance with 7 CFR 250.
    5. The FSMC will use all available USDA donated ground beef, ground pork, and processed end products in the LEA’s food service consistent with agreed upon menu cycles.
    6. The FSMC will use all other USDA donated foods in the LEA’s food service.
    7. The FSMC will procure processed end products on behalf of the LEA in compliance with the requirements of subpart C of 7 CFR 250 and credit the LEA for the value of donated food in the processing end product at the processing agreement value.
    8. The FSMC will not enter into the processing agreement with the processor as required in subpart C of 7 CFR part 250.
    9. The FSMC will comply with the storage and inventory requirements for donated foods.
    10. The LEA, CNP, Comptroller General, USDA or their duly authorized representatives, may perform onsite review of the food service operation, including the review of records, to ensure compliance with requirements for the management and use of donated foods.
    11. The FSMC must maintain the following records relating to the use of the donated foods in accordance with 7 CFR Sec. 250.54(b):
        1. The donated food and processed end product received from or on the behalf of the LEA for use in meal service.
        2. Documentation that it has credited the LEA for the value of all donated food received for use in the LEA’s food service in the school year, including the value of donated foods contained in processed products.
        3. Documentation of the FSMC’s procurement of processed end products on behalf of the LEA.
    12. Extensions or renewals of the contract are contingent upon fulfillment of all contract provisions relating to USDA donated foods.
18. **Capital Improvements.** The cost of capital improvements to the kitchen facilities shall be borne by the LEA and shall not be included in direct operating costs of the program. Title to all capital improvements shall remain with the LEA. Improvements are/are not anticipated for school fiscal year.
19. **Food Service Manager.** The FSMC shall employ a qualified manager to administer the food service operations and supervise all employees employed therein. All non-management food service employees shall be employees of the LEA/FSMC. The LEA and the FSMC shall each be solely responsible for food service employees on their respective payrolls, including responsibility for recruitment, employment, promotion, transfer, layoff, and termination.

The manager shall operate the school food service program and work in close liaison with the LEA. Contractor’s proposed manager must be experienced in educational food service operations. Contractor’s manager must be available within the LEA or attending to LEA business at least specify number hours per week, on average, when school is in session.

Each party shall prepare and process the payroll for its employees and shall withhold and pay all applicable federal and state employment taxes and payroll insurance relating to its employees, including any income, social security, and unemployment taxes and workers’ compensation costs. Each party shall indemnify, defend, and hold the other harmless from and against any claims, liabilities, and expenses related to or arising out of the indemnifying party’s failure to fulfill its responsibilities under this section.

The LEA reserves the right to accept or reject the contractor's selection of said manager.

The manager’s responsibilities will include, but shall not be limited to, providing the following:

1. Normal operating responsibilities.
2. Short-range budget and financial planning.
3. Long-range budget and financial planning.
4. Weekly and/or monthly reports and financial data.
5. Collaborating routinely with building principals on food service operations.

Contractor will include in the proposal a suggested plan and schedule describing employee training with as much detail as possible, which the contractor would perform during the term of the contract. It shall be the contractor’s policy to maintain the highest ethical relationships with its customers, employees, suppliers, and competitors.

Within collective bargaining agreement parameters, the contractor shall work with the LEA to utilize students or volunteers identified by the LEA to work in the food service program. Food services should not distract student workers from the educational process.

1. **Staffing Changes.** Staffing changes may be initiated by the FSMC only with the prior consent of the LEA, which consent shall not unreasonably be withheld. In effecting staffing changes, the FSMC and the LEA shall work cooperatively in order to achieve the financial requirements and management goals set forth herein. The FSMC may not implement any staffing change, which would limit or abridge any right or privilege of any LEA employee pursuant to any applicable collective bargaining agreement. “Staffing Change” shall include any hiring, termination, realignment of positions, change in the number of positions, substantial change in conditions of employment, and other similar staffing change, affecting LEA employees.
2. **Reports.** The FSMC shall provide the LEA enter period financial and management reports accurately reflecting the status of the food service operation. Such reports shall be in a format acceptable to the LEA and in sufficient detail to allow independent verification if requested by the LEA. All problems and difficulties, which may impair the FSMC’s ability to fulfill the financial and management goals described herein, shall be promptly reported to the LEA, so that the LEA may work with the FSMC toward resolution.
3. **Survival of Terms.** The terms of this section IV “Scope of Work” shall supersede any conflicting provision of the contract executed between the LEA and the Contractor (FSMC) pursuant to this RFP.

*Attachments:*

*General Information*

*Certificate of Independent Price Determination*

*Suspension and Debarment Certification*

*Clean Air and Water Certificate*

*Certification Regarding Lobbying*

*List of Schools/Sites*

*Contract Days*

*Food Service Staffing Hours, wages/benefits and locations of employment*

*Total Paid-Free-Reduced Price Meals and Snacks Served by school/site*

*21-Day Cycle Menu (NSLP Elementary and Secondary, as applicable)*

*Performance Bond*

*Certificate of Insurance*

**Appendix A**

**Certificate of Independent Price Determination**

Both the Local Education Agency (LEA) and Food Service Management Company (offeror) shall execute this Certificate of Independent Price Determination.

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

NAME OF FOOD SERVICE MANAGEMENT COMPANY NAME OF LOCAL EDUCATION AGENCY

1. By submission of this offer, the offeror certifies, and in the case of a joint offer, each party thereto certifies as to its own organization, that in connection with this procurement:
2. The prices in this offer have been arrived at independently, without consultation, communication or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other offeror or with any competitor;
3. Unless otherwise required by law, the prices which have been quoted in this offer have not been knowingly disclosed by the offeror and will not knowingly be disclosed by the offeror prior to opening in the case of an advertised procurement or prior to award in the case of a negotiated procurement, directly or indirectly to any other offeror or to any competitor; and
4. No attempt has been made or will be made by the offeror to induce any person or firm to submit or not to submit, an offer for the purpose of restricting competition.
5. Each person signing this offer on behalf of the Food Service Management Company certifies that:
6. He or she is the person in the offeror's organization responsible within the organization for the decision as to the prices being offered herein and has not participated, and will not participate, in any action contrary to (A)(1) through (A)(3) above; or
7. He or she is not the person in other offeror's organization responsible within the organization for the decision as to the prices being offered herein, but that he or she has been authorized in writing to act as agent for the persons responsible for such decision in certifying that such persons have not participated and will not participate, in any action contrary to (A)(1) through (A)(3) above, and as their agent does hereby so certify; and he or she has not participated, and will not participate, in any action contrary to (A)(1) through (A)(3) above.

**To the best of my knowledge, this Food Service Management Company, its affiliates, subsidiaries, officers, directors and employees are not currently under investigation by any governmental agency and have not in the last three years been convicted or found liable for any act prohibited by State or Federal law in any jurisdiction, involving conspiracy or collusion with respect to bidding on any public contract, except as follows:**

SIGNATURE/TITLE OF FSMC AUTHORIZED REPRESENTATIVE DATE

**In accepting this offer, the LEA certifies that no representative of the LEA has taken any action that may have jeopardized the independence of the offer referred to above.**

SIGNATURE/TITLE OF FSMC AUTHORIZED REPRESENTATIVE DATE

**Note: Accepting a bidder's offer does not constitute award of the contract.**

**Appendix B**

**Suspension and Debarment Certification**

NOTE: This certificate must be completed for all new and renewal contract years when the contract exceeds $25,000.

**U. S. DEPARTMENT OF AGRICULTURE**

CERTIFICATION REGARDING DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION -- LOWER TIER COVERED TRANSACTIONS

This certification is required by the regulations implementing Executive Order 12549, Debarment and Suspension, Title 7 CFR Part 3017, Section 3017.510, Participants' Responsibilities. The regulations were published as Part IV of the January 30, 1989, Federal Register (pages 4722-4733). Copies of the regulations may be obtained by contacting the Department of Agriculture agency with which this transaction originated.

BEFORE COMPLETING CERTIFICATION, READ INSTRUCTIONS ON THE NEXT PAGE

1. The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
2. Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

Organization Name PR/Award Number or Project Name

Names(s) and Title(s) of Authorized Representative(s)

Signature(s) Date

**Instructions for Certification**

* 1. By signing and submitting this form, the prospective lower tier participant is providing the certification set out on the previous page in accordance with these instructions.
  2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

1. The prospective lower tier participant shall provide immediate written notice to the person to whom this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
2. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participant," "person," "primary covered transaction," "principal," "proposal," and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.
3. The prospective lower tier participant agrees by submitting this form that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.

6. The prospective lower tier participant further agrees by submitting this form that it will include this clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion - Lower Tier Covered Transactions," without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.

7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Nonprocurement List.

8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant are not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.

9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

**Appendix C**

**Clean Air and Water Certificate**

NOTE: This certificate must be completed for all new and renewal contract years when the contract exceeds $100,000.

Applicable if the contract exceeds $100,000 or the Contracting Officer has determined that the orders under an indefinite quantity contract in any one year will exceed $100,000 or a facility to be used has been the subject of a conviction under the Clean Air Act (41 U.S.C. 1857c-8(c)(1) or the Federal Water Pollution Control Act 33 1319(d) and is listed by EPA or the contract is not otherwise exempt. Both the Local Educational Agency (LEA) and Food Service Management Company (offeror) shall execute this Certificate.

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NAME OF FOOD SERVICE MANAGEMENT COMPANY NAME OF LOCAL EDUCATION AGENCY

THE FOOD SERVICE MANAGEMENT COMPANY AGREES AS FOLLOWS:

1. To comply with all the requirements of Section 114 of the Clean Air Act, as amended (41 U.S.C. 1857, et seq., as amended by Public Law 91-604) and Section 308 of the Federal Water Pollution Control Act (33 U.S.C. 1251, et seq., as amended by Public Law 92-500), respectively, relating to inspection, monitoring, entry, reports and information as well as other requirements specified in Section 114 and Section 308 of the Air Act and the Water Act, respectively, and all regulations and guidelines issued thereunder before the award of this contract.
2. That no portion of the work required by this prime contract will be performed in a facility listed on the Environmental Protection Agency List of Violating Facilities on the date when this contract was awarded unless and until the EPA eliminates the name of such facility or facilities from such listing.
3. To use his/her best efforts to comply with clean air standards and clean water standards at the facilities in which the contract is being performed.
4. To insert the substance of the provisions of this clause in any nonexempt subcontract, including this paragraph.

THE TERMS IN THIS CLAUSE HAVE THE FOLLOWING MEANINGS:

1. The term "Air Act" means the Clean Air Act, as amended (41 U.S.C. 1957 et seq., as amended by Public Law 91-604).
2. The term "Water Act" means Federal Water Pollution Control Act, as amended (33 U.S.C. 1251 et seq., as amended by Public Law 92-500).
3. The term "Clean Air Standards" means any enforceable rules, regulations, guidelines, standards, limitations, orders, controls, prohibitions, or other requirements which are contained in, issued under, or otherwise adopted pursuant to the Air Act or Executive Order 11738, an applicable implementation plan as described in section 110(d) of the Clean Air Act (42 U.S.C. 1957c-5(d)), an approved implementation procedure or plan under Section 111(c) or Section 111(d), respectively, of the Air Act (42 U.S.C. 1857c-6(c) or (d)), or approved implementation procedure under Section 112(d) of the Air Act (42 U.S.C. 1857c-7(d)).
4. The term "Clean Air Standards" means any enforceable limitation, control, condition, prohibition, standard, or other requirement which is promulgated pursuant to the Water Act or contained in a permit issued to a discharger by the Environmental Protection Agency or by a State under an approved program, as authorized by Section 402 of the Water Act (33 U.S.C. 1342) or by local government to ensure compliance with pretreatment regulations as required by Section 307 of the Water Act (33 U.S.C. 1317).
5. The term "Compliance" means compliance with clean air or water standards. Compliance shall also mean compliance with a schedule or plan ordered or approved by a court of competent jurisdiction, the Environmental Protection Agency or an Air or Water Pollution Control Agency in accordance with the requirements of the Air Act or Water Act and regulations issued pursuant thereto.
6. The term "facility" means any building, plant, installation, structure, mine, vessel, or other floating craft, location or sites of operations, owned, leased or supervised by the Food Service Management Company.

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SIGNATURE/TITLE OF FSMC AUTHORIZED REPRESENTATIVE DATE

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

SIGNATURE/TITLE OF LEA AUTHORIZED REPRESENTATIVE DATE

**Appendix D**

**Certification Regarding Lobbying Disclosure of Lobbying Activities**

(Complete the form that is applicable.)

**NOTE: This certificate must be completed for all new and renewal contract years when the contract exceeds $100,000.**

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| **Applicable to Grants, Subgrants, Cooperative Agreements, and Contracts Exceeding $100,000 in Federal Funds.** |

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.

The undersigned certifies, to the best of his or her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all covered subawards exceeding $100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

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Name/Address of Organization

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Name/Title of Submitting Official

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Signature Date**

**DISCLOSURE OF LOBBYING ACTIVITIES**

Complete this form to disclose lobbying activities pursuant to 31 U.S.C. 1352

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| **1. Type of Federal Action: \_\_\_\_\_**  a. contract  b. grant  c. cooperative agreement  d. loan  e. loan guarantee  f. loan insurance | **2. Status of Federal Action: \_\_\_\_\_**  a. bid/offer/application  b. initial award  c. post-award | | | **3. Report Type: \_\_\_\_\_**  a. initial filing  b. material change  **For Material Change Only:**  Year \_\_\_\_\_  Quarter \_\_\_\_\_  Date of Last Report \_\_\_\_\_\_\_\_\_ | |
| **4. Name and Address of Reporting Entity:**  \_\_\_\_\_Prime \_\_\_\_\_Subawardee Tier \_\_\_\_, if known:  **Congressional LEA**, if known: | | | **5. If Reporting Entity in No. 4 is Subawardee, Enter Name and Address of Prime:**  **Congressional LEA**, if known: | | |
| **6. Federal Department/Agency:** | | | **7. Federal Program Name/Description:**  **CFDA Number,** if applicable: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | | |
| **8. Federal Action Number**, if known: | | | **9. Award Amount**, if known:  $ | | |
| **10a. Name and Address of Lobbying Entity:**  (if individual, last name, first name, middle) | | | **10b. Individuals Performing Services** (include address if different from 10a.) (last name, first name, middle) | | |
| **11. Amount of Payment** (check all that apply):  $  \_\_\_ Actual \_\_\_ Planned | | | **12. Type of payment** (check all that apply):  \_\_\_ a. retainer  \_\_\_ b. one-time fee  \_\_\_ c. commission  \_\_\_ d. contingent fee  \_\_\_ e. deferred  \_\_\_ f. other; specify: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | | |
| **13. Form of Payment** (check all that apply):  \_\_\_ a. cash  \_\_\_ b. in-kind; specify:  Nature \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  Actual \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | | | **14. Continuation Sheet(s) SF-LLL-A Attached:**  Yes\_\_\_\_\_ (Number \_\_\_\_\_\_\_\_)  No \_\_\_\_\_ | | |
| **15. Brief Description of Services Performed or to be Performed and Date(s) of Service, including officer(s), employee(s), or member(s) contracted for Payment indicated in Item 11:**  Attach Continuation Sheet(s) SF-LLL-A (if necessary) | | | | | |
| **16. Information requested through this form is authorized by Title 31 U.S.C. section 1352. This disclosure of lobbying activities is a material representation of fact upon which reliance was placed by the tier above when this transaction was made or entered into. This disclosure is required pursuant to 31 U.S.C. 1352. This information will be reported to the Congress semi-annually and will be available for public inspection. Any person who fails to file the required disclosure shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.** | | **Signature: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**  **Print Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**  **Title: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**  **Telephone: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**  **Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_** | | | |
| **Federal Use Only:** | | | | | **Authorized for Local Reproduction Standard Form -- LLL** |

**DISCLOSURE OF LOBBYING ACTIVITIES**

**CONTINUATION SHEET SF-LLL-A**

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| **Reporting Entity:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_Page\_\_\_\_\_\_\_\_\_of\_\_\_\_\_\_\_\_\_\_** |

**INSTRUCTIONS FOR COMPLETION OF SF-LLL**

**DISCLOSURE OF LOBBYING ACTIVITIES**

This disclosure form shall be completed by the reporting entity, whether subawardee or prime Federal recipient, at the initiation or receipt of a covered Federal action, or a material change to a previous filing, pursuant to title 31 U.S.C. section 1352. The filing of a form is required for each payment or agreement to make payment to any lobbying entity for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with a covered Federal action. If the space on the form is inadequate, use of SF-LLL-A Continuation Sheet for additional information. Complete all items that apply for both the initial filing and material change report. Refer to the implementing guidance published by the Office of Management and Budget for additional information.

1. Identify the type of covered Federal action for which lobbying activity is and/or has been secured to influence the outcome of a covered Federal action.
2. Identify the status of the covered Federal action.
3. Identify the appropriate classification of this report. If this is a follow-up report caused by a material change to the information previously reported, enter the year and quarter in which the change occurred. Enter the date of the last previously submitted report by this reporting entity for this covered Federal action.
4. Enter the full name, address, city, state and zip code of the reporting entity. Include Congressional LEA, if known. Check the appropriate classification of the reporting entity that designates if it is, or expects to be, a prime or subaward recipient. Identify the tier of the subawardee, e.g., the first subawardee of the prime is the 1st tier. Subawards include but are not limited to subcontracts, subgrants and contract awards under grants.
5. If the organization filing the report in item 4 checks "Subawardee", then enter the full name, address, city, state and zip code of the prime Federal recipient. Include Congressional LEA, if known.
6. Enter the name of the Federal agency making the award or loan commitment. Include at least one organizational level below agency name, if known. For example, Department of Transportation, United States Coast Guard.
7. Enter the Federal program name or description for the covered Federal action (item 1). If known, enter the full Catalog of Federal Domestic Assistance (CFDA) number for grants, cooperative agreements, loans, and loan commitments.
8. Enter the most appropriate Federal identifying number available for the Federal action identified in item 1 (e.g., Request for Proposal (RFP) Number, Invitation for Bid (IFB) Number; grant announcement number; the contract, grant or loan award number; the application/proposal control number assigned by the Federal agency). Include prefixes, e.g., "RFP-DE-90-001."
9. For a covered Federal action where there has been an award or loan commitment by the Federal agency, enter the Federal amount of the award/loan commitment for the prime entity identified in item 4 or 5.
10. (a) Enter the full name, address, city, state and zip code of the lobbying entity engaged by the reporting entity identified in item 4 to influence the covered Federal action.

(b) Enter the full names of the individual(s) performing services, and include full address if different from 10(a). Enter Last Name, First Name, and Middle Initial (MI).

1. Enter the amount of compensation paid or reasonably expected to be paid by the reporting entity (item 4) to the lobbying entity (item 10). Indicate whether the payment has been made (actual) or will be made (planned). Check all that apply. If this is a material change report, enter the cumulative amount of payment made or planned to be made.
2. Check type of payment. Check all that apply.
3. If payment is made through an in-kind contribution, specify the nature and value of the in-kind payment. Check all that apply. If other, specify nature.
4. Check whether or not a SF-LLL-A Continuation Sheet(s) is attached. If yes, list number of sheets attached.
5. Provide a specific and detailed description of the services that the lobbyist has performed, or will be expected to perform, and the date(s) of any services rendered. Include all preparatory and related activity, not just time spent in actual contact with Federal officials. Identify the Federal official(s) or employee(s) contacted or the officer(s), employee(s), or Member(s) of Congress that were contacted.

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| The certifying official shall sign and date the form, print his/her name, title, and telephone number. Public reporting burden for this collection of information is estimated to average 30 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget. Paperwork Reduction Project (0348-00046), Washington, DC 20503. |